## **Morgan State University Center for Career Development**



## TRANSFERABLE SKILLS SURVEY



Communications Skills	<b>Human Relations/Interpersonal Skills</b>
Speak effectively	Develop rapport
☐ Write concisely	Sensitive to the needs of others
Listen attentively and objectively	Convey feelings appropriately
Facilitate group discussions	Provide support for others
Present ideas effectively to large and	Collaborate effectively with others to
small groups	achieve goals
Read or speak another language	☐ Motivate people into action
Use the internet and e-mail to present and	Interact and appreciate people from
exchange information	diverse backgrounds
Communicate well with diverse groups	Assess learning styles and respond
Express opinions and preferences	accordingly
respectfully	Maintain group cooperation
Research & Planning Skills  Identify problems and needs Investigate and report findings Manage obstacles with persistence Utilize the web to conduct research	Work Survival Skills  ☐ Cooperate with all levels in group or organization ☐ Manage time effectively ☐ Attention to detail
Compile numerical/statistical data	Enlist help when necessary
Create innovation solutions to complex	Accept responsibility
problems	Set and meet deadlines
problems	Successfully juggle multiple demands
	Prioritize tasks
Leadership & Management Skills	
Lead or direct a team	
Consult and recommend solutions	
Appraise and evaluate work of others	
Coach, guide, encourage individuals to	
achieve goals	
Facilitate conflict management	
Delegate responsibility	
☐ Initiate new ideas	

Taken in part from: "76 Career Related Liberal Arts Skills" by Paul Breen, American Association of Higher Education Bulletin, October 1981. <a href="http://www.d.umn.edu/kmc/student/loon/car/self/career\_transfer\_survey.html">http://www.d.umn.edu/kmc/student/loon/car/self/career\_transfer\_survey.html</a>